

## Scottish Companies

- attending the B2B Partnering Event



**Xyrex** <http://www.xyrex.com>

Company offers an innovative liquid technology that can significantly increase the value of wild-caught and farmed seafood by eliminating bacteria in fish and controlling undesirable enzymatic activity in prawns and other crustaceans. Suitable for use onboard fishing vessels, processing facilities and fish farms, our range of products enhances the performance of fish handling, storage and processing equipment, delivering better quality seafood with much greater shelf life.

**Nolan Seafoods (UK) Ltd** [www.nolanseafoods.co.uk](http://www.nolanseafoods.co.uk) (Company also exhibiting)

Seafood processor that produces 50 tonnes of white fish fillets, 65 tonnes of Salmon fillets, 25 tonnes of salmon portions per week. Certified organic company has global quality accreditations, including FDA approval, EU approval, BRC and MSC. Interested in all types of buyers.

**Scottish Salmon Company** [www.scottishsalmon.com](http://www.scottishsalmon.com) (Company also exhibiting)

Looking for buyers for top quality, sustainable Scottish salmon, Currently supplying local and international markets. Production represents approximately 20% of all Scottish salmon production. The company is engaged in all stages of the farming value chain, from smolt production to harvesting, processing and sales.

**Thistle Seafoods Ltd** [www.thistleseafoods.com](http://www.thistleseafoods.com)

Seeking partners that distribute and sell chilled or frozen seafood products. Company is a highly innovative, low-cost private label manufacturer of frozen and chilled coated and added value seafood products whose origins date back to 1947. Company offers products rarely sold abroad, and thus presents a great opportunity to interested buyers. All of the facilities are accredited to the highest BRC Grade A standards.

**Fishmerchant** [www.wmitchellfish.co.uk](http://www.wmitchellfish.co.uk)

This wholesale company specialises in the sourcing and supply of Haddock, Cod, Coley, Ling, Pollack, Monkfish, Whiting, Hake, John Dory and Salmon as well as other diverse species.

**Coast and Glen** [www.coastandglen.com](http://www.coastandglen.com)

Company offers fresh or processed shellfish direct from the Highlands of Scotland. Seeking wholesale/distribution partners looking to buy fresh/processed seafood in bulk.

**Ocean Range** <http://www.oceanrange.co.uk/>

Ocean Range and Salmon Service Partners are a newly combined specialist venture providing international sales, sourcing, logistics, marketing, market analysis and business support to the salmon and aquaculture industry, with experience in the Japanese market.

**FAO27 (Intersea Food Scotland Ltd, trading as) [www.fao27.com](http://www.fao27.com)**

Offers: Brokerage service, sales & distribution, looking for: Fishermen, Producers & Buyers

**Isle of Ewe Smokehouse Ltd [www.smokedbyewe.com](http://www.smokedbyewe.com)**

Looking for sales/distribution opportunities for their brand of Artisan Scottish Smoked Salmon.

**Inverawe Smokehouses Ltd [www.inverawe.co.uk](http://www.inverawe.co.uk)**

Offers: Premium quality smoked fish, meats, cheeses and supply of complimentary products.

Looking for: buyers of smoked fish

**Lochleven Seafood**

Company offers Creel, winkles, hand dived scallop in shell, brown crab & lobster and seeks buyers of shellfish

## **Scottish Companies**

### **- Exhibiting at Seafood Expo Global**

**Scottish Seafarms <http://www.scottishseafarms.com/>**

Offers superior quality Scottish salmon, with over 35 years of experience in working to the highest industry standards. The cool, clear waters of the North Atlantic make Scotland the ideal place for raising premium quality salmon and ours is consistently favoured by the most discerning customers, worldwide. This salmon is the only salmon where one portion delivers the weekly recommended intake of long chain Omega-3 (EPA & DHA) fatty acids. It's also used as an ingredient in over 120 further products.

**Joseph Robertson (Aberdeen) Ltd <http://www.josephrobertson.co.uk/>**

With 100 years in the business, and with one of the most modern seafood manufacturing plants anywhere in the UK, this company offers value-added seafood products, made with some of the best raw materials in the world.

**Burgons (Eyemouth) Ltd <http://www.burgon.co.uk/>**

With over 100 years experience in crab fishing and processing, this company offer a guaranteed supply of fresh caught crab from a sustainable fishery, every month of the year. As a group they are now Europe's largest supplier of crab meat to the wholesale sector.

**Brown Food Group (Lion Speciality) <http://www.lionspeciality.co.uk/>**

Lions Speciality Food Ltd is a fully integrated, BRC accredited, salmon and seafood processor in Central Scotland, dedicated to the development and innovation of salmon and fish products for the wholesale, retail and foodservice sectors.

**St James Smokehouse** <http://www.stjamessmokehouse.com/>

Award Winning Scottish Smoked Salmon uses only natural, fresh & sustainable raw materials. Sold predominantly to the retail sector.

**Dawnfresh Seafoods Ltd** <http://www.dawnfresh.co.uk/>

As one of the UK's largest producers, this company farm their own trout as well as process and manufacture seafood products for food service and retail, both in the UK and around the world.

**J\_K Thomson** <http://www.jkthomson.com/>

Fulfilling the requirements of the customer directly, this company are processors of quality white fish, a large range of smoked products as well as offering a range of frozen seafood products.

**Whitelink Seafoods** [http://www.whitelink.com/about\\_us.htm](http://www.whitelink.com/about_us.htm)

Seafood processors offer a wide range of seafood products, from one of Europe's most technically-advanced and quality-conscious companies.

**Scotprime Seafoods Ltd** <http://www.scotprime.com/>

As one of Britain's major seafood exporters, the company specialise in a large variety of high quality seafood, sourced from the island and mainland ports of the UK.

**Lunar Freezing and Cold Storage Company Limited** [www.lunarfreezing.co.uk](http://www.lunarfreezing.co.uk)

This company is a major supplier of herring, mackerel, whitefish and salmon products, from catching to final delivery worldwide.

**International Fish Cannery Ltd** <http://www.intfishcan.com>

As the UK's only manufacturer of canned fish, this company offers private label or branded mackerel fillets, brisling sardines and other quality seafood products tinned, in sauce.

**Caley Fisheries Ltd** <http://www.caley-fisheries.co.uk/>

This company supplies prime quality sustainable Scottish seafood. Their expertise is in the responsible fishing, processing and consistent supply of fresh or frozen Scottish provenance demersal seafood - cod, haddock, monkfish, saithe/coley, pollack, whiting, sole, plaice, pelagic species such as mackerel, herring, shellfish such as langoustine and deeper water species blue ling, redfish, grenadier, scabbard and forkbeard.

**Associated Seafoods Ltd** <http://www.associatedseafoods.com/>

Product range includes premium Scottish smoked salmon, Scottish langoustine, and Scottish crab and scallops. Currently served in world's top restaurants and hotels

**Hebridean Smokehouse** <http://www.hebrideansmokehouse.com/>

Offering a variety of smoked products to the export market.